

JOB TITLE: Engineering Data Specialist

LOCATION: Cincinnati, OH

COMPANY INTRODUCTION:

3DVision Technologies provides Mechanical Engineers and Designers with software based technology and training that significantly enhances productivity and quality throughout the computerized design and manufacturing process. Serving customers in Ohio, Kentucky, and Indiana and having been founded in 1995, 3DVision Technologies is one of the finest SolidWorks providers in the Midwest. Our commitments to provide total solutions, industry knowledge and expertise, and a partnership to our customers are the pillars of our success.

DESCRIPTION:

- Provide comprehensive technical pre-sales support for SolidWorks Enterprise PDM and DriveWorks including product positioning, demonstrations, and competitive analysis
- Provide technical product assistance to sales representatives in the development and closing of sales opportunities
- Develop and delivers professional product presentations in small and large forums to the end user level and senior management level
- Serve as the primary technical liaison concerning Product Data Management and Knowledge-Based Engineering for assigned territory
- Assess and scope project requirements
- Develop and manage detailed customer implementation project plans
- Work within a team selling environment
- Perform post-sales services as needed including training, implementation, configuration, and technical support
- Develop product related sales tools including blog articles, webinars, whitepapers, tutorials, etc.

EDUCATION: BS (or higher) in Mechanical Engineering or equivalent

REQUIREMENTS:

- Minimum experience: 2 to 5 years MCAD/PDM industry experience
- Strong working knowledge of the MCAD/PDM industry
- Excellent verbal and written communication skills
- Excellent customer relations skills
- Prior experience with existing PDM systems as a power user or system administrator
- Must be knowledgeable on the relationships between parts, assemblies, and drawings in 3D modeling
- Prior experience providing technical sales support for a similar PDM software
- A good understanding of relational databases, particularly Microsoft SQL
- A solid understanding of TCP/IP networks, virtual PC's, servers, and configuring hardware requirements
- Proficiency with Windows applications
- Must have experience and a solid understanding of the engineering document release process (ECO/ECN)
- SolidWorks experience a plus
- Visual Basic, .NET programming experience a plus
- This position requires some overnight travel

COMPENSATION & BENEFITS: Compensation commensurate with experience including a competitive benefits package.

CONTACT INFORMATION:

For immediate consideration, Please apply on-line: TechCareers@3dvision.com

Visit our web site for product & corporate info: www.3dvision.com